



A WIN-WIN BUSINESS

June 2022



A BRAZILIAN COMPANY

Founded in 2010, focused on the investment in **Distressed Assets**

Distressed Assets:

Loans in which the borrower has entered into DEFAULT



A WIN-WIN BUSINESS

Our philosophy aims to generate
value in each deal for:

LENDERS

BORROWERS

SHAREHOLDERS

WE SEE VALUE

Where others see problems





FINANCIAL INSTITUTIONS

Private and state-owned banks, local or foreign controlled, and leasing companies



INVESTORS

Local, offshore funds and individuals, including labor claims' rights



SUPPLIERS & OTHER ASSIGNORS

Credit receivables under dispute or not (Chapter 11", debt consolidations, judicial settlements and other legal rights), including counter-order debt security



**WE PURCHASE
CREDITS AT A
DISCOUNT AND
FOCUS ON
RENEGOTIATION**

&

**FREE OUR
CLIENTS FROM
THE BURDEN OF
MANAGING THE
DISTRESSED
SITUATIONS**

PUTTING OUR SPECIALIZED DEBT COLLETION EXPERTISE TO WORK



BrD SECTOR EXPERTISE INCLUDES:

- > **Agribusiness**
Including Supplies and Food & Beverage
- > **Building and Infrastructure**
Real State Development, Logistics, Energy
- > **Mining and Steel**
- > **Retail & Wholesale**
- > **Industry and Capital Goods**
- > **Services**
Financial Institutions, Hotels, Tourism, Education and Health
- > **Vehicles and Auto Parts**



**OUR GOAL
IS TO FIND
A
SOLUTION
FOR THE
FUTURE**

**WHAT
HAPPENED IN
THE PAST IS
HISTORY**



SOLUTION DRIVEN

A negotiation might include,
among other possibilities:

- > Discount to
face value
- > Exchange for
other assets
- > **Exchange for rights**
that the borrower
holds
- > **Release** of credit



Of course there is
conflict

**WE DEFEND
OUR
INTERESTS**

But, above all...

**WE UPHOLD
OUR
PRINCIPLES**



PRINCIPLES ADVOCATED

> **Non-negotiable respect for ethics**

We operate under
International Corporate
Governance and
Sustainability best
practices

> **Generate best possible results**

> **Compliance** We abide by the Brazilian laws and social obligations

OUR HISTORY



Carlos H. A. R. Catraio
Founder Partner



JPMorgan Chase

Credit Manager

Bank of America

Officer

Itaú-Unibanco

Statutory Director

BPN Brasil

CEO

Universidade Federal do Rio de Janeiro

Business Administration

INSEAD

AMP

Beneficência Portuguesa São Paulo

Board Member



Márcio Issao Fujita
Partner Director



Bank of America

Officer

Itaú-Unibanco

Superintendent

Banco Votorantim

Statutory Director

Universidade de São Paulo

Economics

INSEAD

EMBA

Projeto Viver

Board Member



Filipe Casellato Scabora
Director



Moore Stephens

Tax Consultant

Fundação Getúlio Vargas

Professor

PSAA Advogados

Partner

Universidade Estadual Paulista

Law

Universidade de São Paulo

Accounting, Master's and PhD degree

CMADS Ribeirão Preto

Counselor

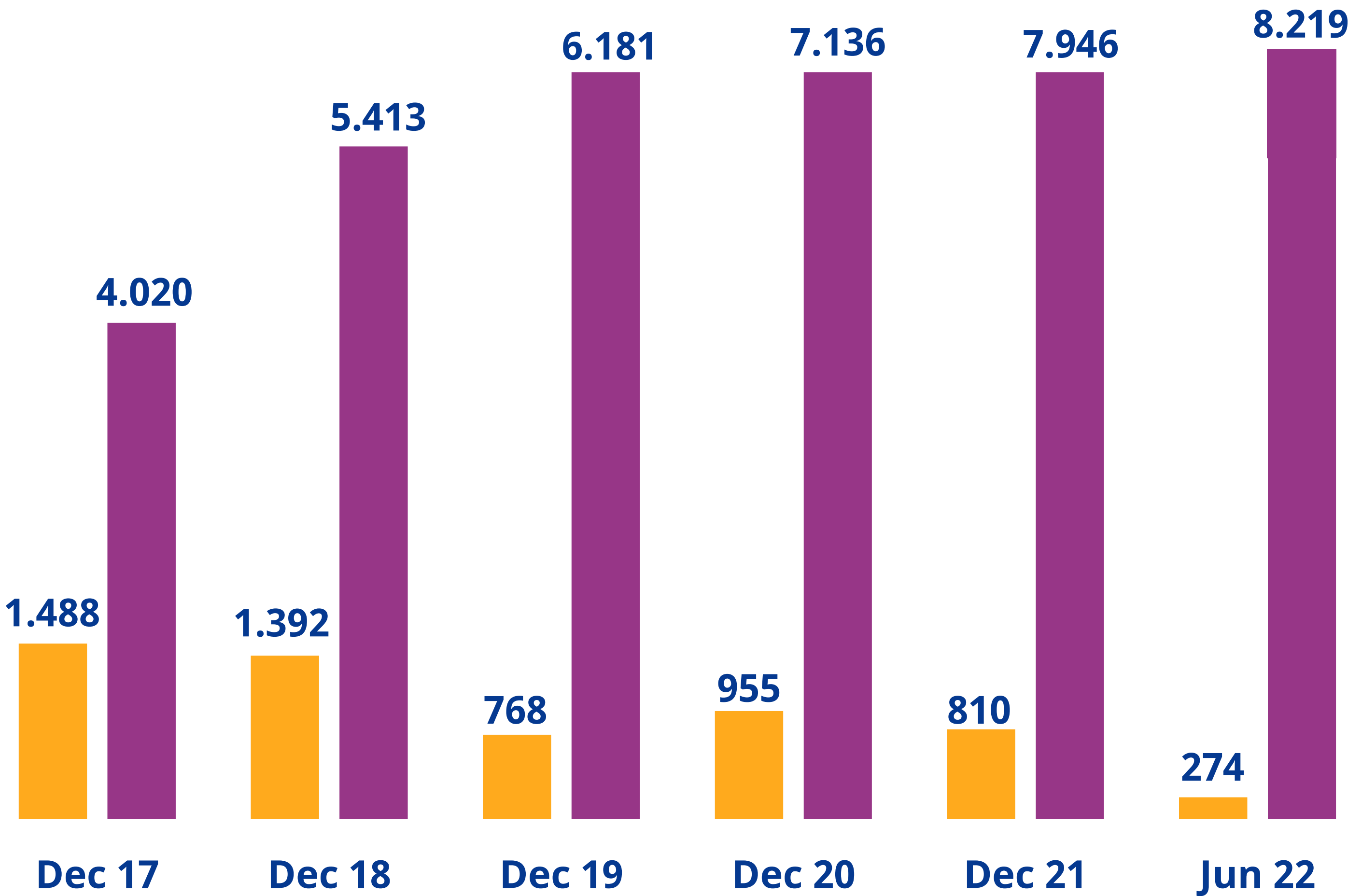


BrD IN NUMBERS

Cumulative face value
of deals in which BrD
acted as assignee or
assignor*

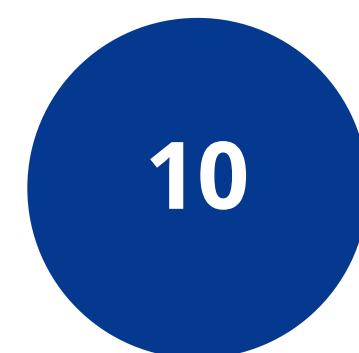
■ YTD Volume
■ Cumulative Volume

*in Mi /BRL



BrD OPERATES IN ALL BRAZILIAN REGIONS

Number of cities where BrD has already closed deals, per region



North



Northeast



Midwest



South



Southeast



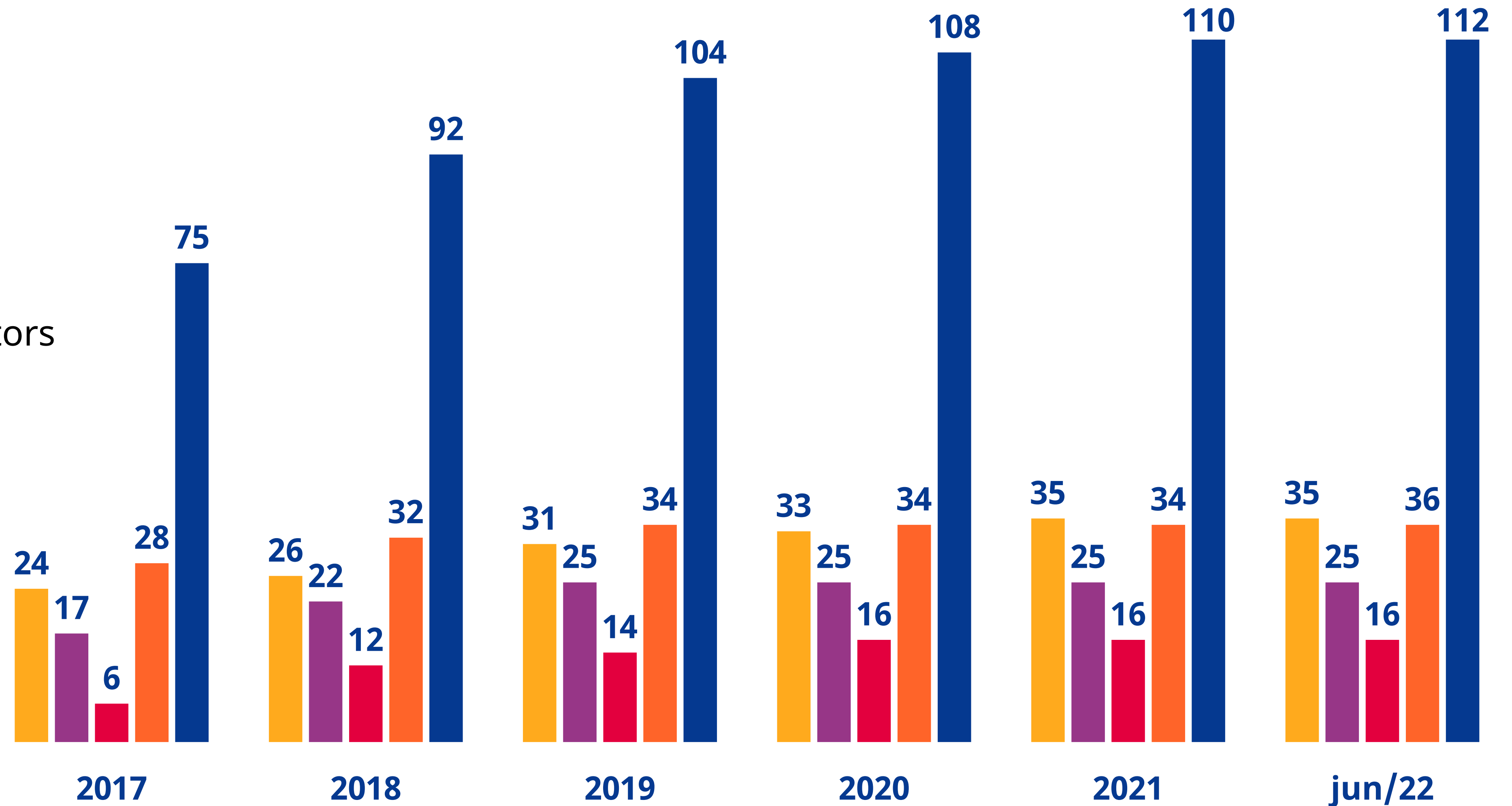
Present in 280 municipalities, BrD does business in every capital and in 74% of the largest Brazilian municipalities.

PROFILE OF TRANSACTION SOURCES



NUMBER OF INSTITUTIONS (Assignors)

- Local Banks
- Foreign Assignors
- Institutional Investors
- Other Creditors
- Total



BRD IN THE MEDIA

Ranking nacional das PMEs que mais crescerem em 2019

As 100 pequenas e médias empresas que registraram as mais altas taxas de expansão em receita líquida entre 2016 e 2018

Empresa	Segmento	Estado	Receita líquida (R\$)		Crescimento médio anual 2016-2018 (%)	
			2016	2017		
Brasil Distressed (BrD)	Serviços de TI	SP	717 230	11 646 171	14 486 622	349,42
	Serviços de TI	PR	1 670 078	8 715 567	14 834 000	198,03
	Infraestrutura	SC	16 886 724	38 695 949	129 810 901	177,26
	Serviços de TI	SP	2 480 726	7 986 043	13 415 482	132,35
	Serviços	PE	23 126 000	63 188 000	119 682 000	127,49
	Serviços de TI	SP	32 992 889	38 971 535	145 911 214	110,30
	Serviços e serviços	SP	10 202 336	2 933 136	44 851 978	109,67
	Serviços de TI	SP	6 529 779	16 457 024	28 126 143	107,54
	Serviços	SC	2 725 159	6 687 877	10 902 884	100,02
	Equipamentos	SP	5 914 096	10 050 711	21 226 379	89,45
Brasil Distressed (BrD)	Serviços	MG	51 331 000	98 541 000	167 233 000	80,50
	Serviços	MG	7 855 288	10 838 432	18 283 000	76,71
	Serviços	SP	33 593 000	60 083 000	103 192 000	75,27
	Serviços	MG	8 025 473	9 523 739	24 139 532	73,43
	Serviços	SP	12 352 000	24 884 000	35 969 000	70,65
	Manufaturas	SP	10 000 000	57 634 000	97 300 000	69,05
	Serviços	SP	10 000 000	57 634 000	97 300 000	69,05
	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
Tecnologia	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
Manufaturas	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
Platinum	Serviços de TI	SP	10 000 000	57 634 000	97 300 000	69,05
Social Agency	Infraestrutura	SP	10 000 000	57 634 000	97 300 000	69,05
	Diversos serviços	SP	10 000 000	57 634 000	97 300 000	69,05

Americas' **FASTEST GROWING COMPANIES**

AS PUBLISHED IN:
FINANCIAL TIMES
APRIL 2022

2022

BrD Brasil Distressed Consultoria Empresarial
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FT The Americas' Fastest Growing Companies 2022

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Rank	Ranked 2021	Name	Country	Sector	Absolute Growth Rate %
1	No	Axonics	US	Health	87,036.7
2	No	Human Bees	US	Support Services	48,345.0
3	No	Coherus BioSciences	US	Pharmaceuticals	30,479.9
4	No	Care+Wear	US	Health	26,545.9
5	No	Brander Group	US	Telecoms	25,067.9
6	No	Solgen Power*	US	Energy	21,690.0
7	No	Chasen Companies*	US	Construction	15,419.6
8	No	Cara Therapeutics	US	Pharmaceuticals	14,727.9
9	No	Ultragenyx Pharmaceutical	US	Pharmaceuticals	10,276.3
10	No	The Vertical Collective	US	Fashion	9,634.8

318
 [Alta Sistemas](#)
 Mexico
 Technology
 166.5
 38.6
 4.38

The image displays three overlapping book covers from the Financial Times series. The top cover, titled 'The Americas' Fastest Growing Companies 2021', features a blue and white design with a bar chart showing growth. The middle cover, titled 'STAYING POWER', features a black and white portrait of a person. The bottom cover, titled 'BRD Brasil Distressed Consultoria Empresarial', features a black and white portrait of a person. The covers are arranged in a collage-like fashion, with the top cover partially overlapping the middle one, and the middle one overlapping the bottom one.

The collage features several overlapping documents and book covers. The central document is titled "THE AMERICAS' FASTEST GROWING COMPANIES 2021" and includes a bar chart with four bars of increasing height. Above this document, a blue banner reads "As Published In: Financial Times, April 2020". To the left, a book cover for "ST Ranking: the Americas" is visible. Below the main document, there are two smaller documents: one titled "BrD Brasil Distressed Consultoria Empresarial" and another titled "Fastest Growing Companies Financial Times - April 2021". The background is a dark, textured surface with various other documents and book covers partially visible, creating a sense of a busy, research-oriented environment.

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As PMEs que Mais Crescem no Brasil

Práticas de inovação

Facebook vira zona de caça a caloteiros

Investidores de fundos bilionários e procuradores buscam patrimônio escondido

Para os bancos é interessante vender (os créditos) porque eles li...

Special Report Americas companies + Add to myFT

FT The Americas' Fastest Growing Companies

The second annual ranking of the region's businesses by revenue growth rate places a US fintech lender in the top spot. Plus: Austin lures talent from coastal hubs; Uruguay's \$1bn software...

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AS PMES QUE MAIS CRESCEM NO

Deloitte. EXAM

2019

Absolute Growth Rate %

347
343
309
336
325
394

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SOCIAL CAUSES



BrD Brasil Distressed is, since 2019, a member of the Global Compact Brazil Network, a UN initiative that involves the private sector in actions aligned with the Sustainable Development Goals.

Know more at pactoglobal.org.br

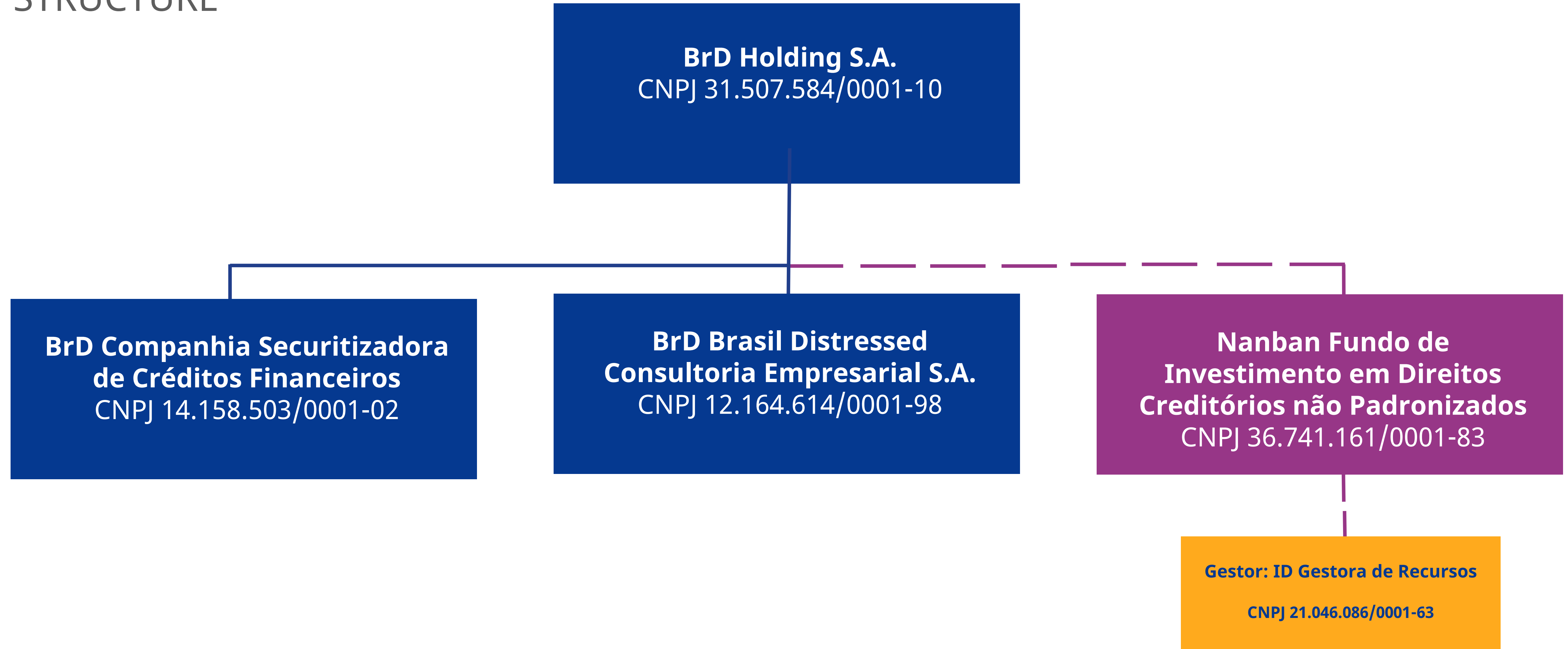


**Pacto Global
Rede Brasil**



SHAREHOLDERS

STRUCTURE





brd.net.br

+ 55 11 3740-7888 | contato@brd.net.br



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